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Plaintiffs respectfully request that the Court deny Google's motion in limine 18 (Dkt. 634).

This is the third time Google seeks to prevent Plaintiffs from using PX-6.

The first time was Google's motion *in limine* 5 (Dkt. 523), where, after full briefing, the Court denied Google's motion to exclude PX-6 (Dkt. 587 at 14:15).

The second time was when Google objected to prior to Plaintiffs' opening, where the Court rejected Google's objection (Trial Tr. 193:1-20):

MR. ATTANASIO: Plaintiffs' Exhibit 6 is a document internal to Google that reflects a number of conversations within Google, somewhat informal, in which Google personnel, all of whom in terms of these slides are not witnesses –

THE COURT: Why isn't this an admission?

MR. ATTANASIO: Because the people talking generally -- not about WAA and sWAA -- but generally about privacy are not authorized speakers within Google for purposes of being an admission at that time. But I understand if the Court –

THE COURT: This is the -- this is the Google vice president of product management?

MR. ATTANASIO: Speaking to another person, which then goes into a third document.

THE COURT: For your guidance in going forward, I do view that as an admission.

The Court's prior rulings were correct, and it would be highly prejudicial to now exclude PX-6.

Mr. Heft-Luthy (who is scheduled to testify sometime Monday) was a member of the team that prepared PX-6 (PX-6 at 2). From August 2016 through January 2022, Mr. Heft-Luthy was Product Manager in Google's Privacy and Data Protection Office, or PDPO. Heft-Luthy Depo. Tr. at 12:3-8, 12:25-13:6. The PDPO was the "central privacy team at Google responsible for coordinating various cross-company privacy initiatives." *Id.* at 13:12-14:1. Mr. Heft-Luthy was a Product Manager whose LinkedIn profile describes how during his time at Google he "[c]oordinated development of privacy products across the company, ensuring that Google products work in a way that users can understand and control." PX-471 at 1.

One of the projects for which Mr. Heft-Luthy was the product manager was the "PrivacyNative" project. Heft-Luthy Depo. Tr. at 113:16-21. PX-6 is one of a series of documents (including PX-18 and PX-309) that report on that project. Google's PrivacyNative project was intended "to identify key privacy challenges that Google would face in the coming years and opportunities to address them." *Id.* at 113:10-15. PX-6 reports on views expressed by Google executives.

Mr. Heft Luthy testified at his deposition that PX-6 (Deposition Ex. 354) includes "notes from conversations that the PrivacyNative team had with stakeholders across Google." Heft-Luthy Depo. Tr. at 120:21-121:10. He explained that these "conversations were meant to gather information about Google's privacy, the space that Google operates in with respect to privacy, and inform the next steps of the program." *Id.* at 121:11-17. He also testified that the notes were used by the PrivacyNative team "to inform future activity." *Id.* at 122:5-12. Along with the other documents (e.g., PX-18, PX-309), that testimony provides a foundation for the admission of PX-6.

Google asserts: "The hearsay is two fold." Mot. at 3:8-10. This is wrong. The first level (the reporting of what people said) is itself an admission -- it is "a statement made by made by the party's agent ... on a matter within the scope of that relationship." Moreover, Mr. Heft-Luthy participated in the preparation of PX-6 is available to be cross-examined. (It is also a business record.)

The second level (the statements by the Google executives who were interviews) are clearly admissions. Contrary to Google's assertion, they are not unnamed (Mot. at 1:24); they are Google agents speaking within the scope of their relationship "to gather information ... inform the next steps ... to inform future activity" (Heft-Luthy Depo. Tr. at 121:11-122:12).

The quotes from PX-6 in Plaintiffs' opening were statements by three Google executives recorded in PX-6.

Rahul Roy-Chowdhury: Mr. Roy-Chowdhury at that time was a Google Vice President of Product Management. See PX-6 at 62 ("rahulrc@ Stakeholder interview 2020-0805" and identifying Mr. Heft-Luthy as part of the "PN team" for that interview). According to PX-6, Mr. Roy-Chowdhury stated: "We have gaps in how our system works and what we promise to people" and "We are not taking our responsibility as a steward of user data seriously." PX-6 at 63.

- Micah Laaker: Mr. Laaker at that time was a Google Director, UX in the Office of the CEO. See PX-6 at 57 ("micahlaaker@ Stakeholder interview 2020-08-05"). According to PX-6, Mr. Laaker stated: "I don't have the faintest idea of what Google has on me" and "If I can't see it I don't know what I should be worried about." PX-6 at 59.
- Othar Hansson: Mr. Hansson was at that time a Principal Engineer, Google Core Team. *See* PX-6 at 47 ("othar@ interview 2020-08-11"). Mr. Hannson described his role as "running the product team" which included the "PMs in PDPO." PX-6 at 47. According to PX-6, Mr. Hansson stated: "At Google we still seem to believe in that fantasy that users agreed to this." PX-6 at 49.

All people interviewed were speaking as Google agents. PX-6 at 1. The notes include statements regarding their roles at Google, including their privacy-related responsibilities; their statements were used to "inform future activity" (Heft-Luthy Depo. Tr. at 122:5-12).

Google's suggestion that these interviews involved privacy concerns that were somehow *broader* than WAA does not make any portion of PX-6 inadmissible. First, WAA was a key focus of the PrivacyNative project. *See, e.g.*, PX-18 at 1-2 (WAA "vague and hard-to-parse for non-engineers / lawyers"); PX-39 at 2 ("WAA is so broad" that "people can't get their heads around what it collects / uses"); PX-309 (with WAA, Google is "out-of-step with user expectations"). Second, there can be no dispute that Google's overall approach to privacy include, and is relevant to, the specific WAA/sWAA issues. As the Court held in denying Google's MIL #5, evening concerning Google's "general privacy practices ... is relevant and not sufficiently prejudicial to exclude under Rule 403. *See* PX 6" Dkt. 587 at 14:13-15. Third, Plaintiffs seek to prove not only that Google intentionally invaded their privacy but also the offensiveness of Google's conduct and an entitlement to punitive damages. Admissions

¹ If the Court wishes, Plaintiffs can provide additional examples further demonstrating this link between PrivacyNative and WAA, with Google employees admitting to problems with WAA. *E.g.*, GOOG-RDGZ-00203637 (PrivacyNative document describing "WAA" as a "switch" that is "basically impossible to explain"); GOOG-RDGZ-00203603 (PrivacyNative document noting possibility of "breaking apart WAA"); GOOG-RDGZ-00203643 (PrivacyNative document describing Google's "monolithic consent approach" being the "root cause" of Google's "systemic privacy challenges").

1	regarding Google's knowledge of its broken data collection and consent systems (which Google never		
2	fixed) are highly relevant in proving these claims.		
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